



Authorized Information Technology Pricelist

FSS Schedule 58I: Professional Audio/Video, Telemetry/Tracking, Recording/Reproducing, and Signal Data Solutions

Website: www.lionaenterprises.com

Contract Number: GS-03F-031GA

Period Covered by Contract: February 1, 2017 – January 31, 2022

Pricelist Current through Modification

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu driven database system, The Internet address for GSA Advantage! is <http://www.gsaadvantage.gov>



L I O N A E N T E R P R I S E S

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Liona Enterprises, Inc. Corporate Profile

Liona Enterprises, Inc. headquartered in Cincinnati OH is a full service Information Technology firm specializing in providing professional IT personnel and management consulting services to meet your technology and business needs. Our core services include:

- “ IT Security (Physical Security, Cybersecurity, Network Security)
- “ IT Services (Information Assurance, Database Management, Asset Management/Equipment Custodian)
- “ IT Program and Project Management
- “ IT Network Hardware and Infrastructure (Cabling, Audio Visual, VTC, Wireless, VoIP)
- “ IT Network Performance, Managed Services, and Mobile Device Management

Liona Enterprises is a certified 8a, HUBZone, WOSB/EDWOSB Our A/V division specializes in custom audio and video system designs and installations across the US. We design, build, deliver, install, and maintain complex voice, video, and VTC systems for a wide variety of clients, including those in Government, Military, Judiciary, Intelligence, Corporate, and Educational fields.

Contractor Information:

Certified 8a/HUBZone/WOSB/EDWOSB Prime Contractor:

Liona Enterprises, Inc.

CAGE CODE: 764F7

DUNS Number: 07-9474960

305 E. 13th Street Suite 15

Cincinnati, OH 45202

Michelle Morales-Denisoff

CEO

Phone Number: 310-529-8991

Fax Number: 310-356-3217

Email: mdenisoff@lionaenterprises.com

As a professional services company, we differentiate ourselves as a **collaborative business partner**, offering business, technical, and training solutions and resources to the challenges of helping our government clients become more effective and efficient in doing what they do best to fulfill mission critical goals.

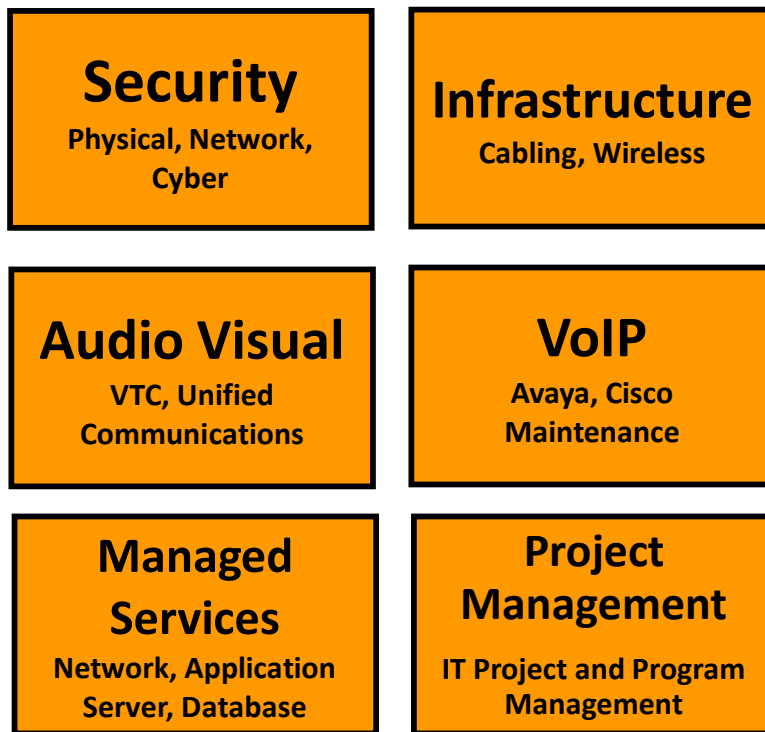
For its clients, Liona Enterprises promises to:

- Provide excellent value

- Deliver desired results
- Hire Veterans and retired government employees for consulting work
- Hire Federal contract employees for potential long term employment
- Get the job done!

The core values of Liona Enterprises include trust, loyalty, respect, hard work and perseverance. We help leverage the potential of IT in the workplace by providing comprehensive professional services for our clients (government and commercial). We will find ways to help streamline the acquisition process by offering a wide range of contract vehicles to choose including 8a Direct Awards, 8a STARS, GSA, and CMAS. And with the help of our professional management consultants, executive coaches, and PMP certified project managers, we get your projects completed on time, on budget, and on target.

Liona Enterprises, Inc. Product and Service Offerings



Business Partners	Functions
Extron	AV/VTC
AMX	AV/VTC
Crestron	AV/VTC
Samsung	AV/VTC
NEC	AV/VTC
Boxlight	AV/VTC
Polycom	AV/VTC

Sharp	AV/VTC
Da-Lite	AV/VTC
Draper	AV/VTC
Christie	AV/VTC
NEC	AV/VTC
Business Partners	Functions

CISCO	Network Integration, Wireless, Security, VOIP
FOUNDRY NETWORKS	Network Integration, Security
MICROSOFT	Network Integration, Security
SONICWALL	Network Integration
TIPPING POINT	Network Integration
ASCOM	Wireless, VOIP
ARUBA	Wireless
AIPHONE	Security
HIRSCH	Security
PANASONIC	Security
PELCO	Security
OnSSI	Security
SONY	Security
ADC	Structured Cabling
AMP-TYCO	Structured Cabling
BERK-TEK-ORTRONICS	Structured Cabling
COMMSCOPE	Structured Cabling
CORNING	Structured Cabling
LEVITON	Structured Cabling
PANDUIT	Structured Cabling
SIEMON	Structured Cabling
SUMITOMO ELECTRIC LIGHTWAVE	Structured Cabling

Liona Enterprises, Inc. Customer Information

58I Professional Audio Video, Telemetry/Tracking, Recording/Reproducing, and Signal Data Solutions

Special Item Number (SIN) 58-8: Professional Audio/Video Assessment, Design and Integration

Special Item Number (SIN) 58-7: Ancillary Services

Authorized GSA Dealer: Quantum Technologies, Inc.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

Contractor:

Liona Enterprises, Inc.
CAGE CODE: 764F7
DUNS Number: 07-9474960
GSA Schedule # GS-03F-031GA
305 E. 13th Street Suite 15
Cincinnati, OH 45202

Contract:

Michelle Morales-Denisoff
CEO
Phone Number: 310-529-8991
Fax Number: 310-356-3217
Email: mdenisoff@lionaenterprises.com

Business Size: Small (Certified 8a, WOSB, EDWOSB, HUBZONE)

Liona Enterprises, Inc. Contract Information

1. Table of Awarded SIN Number

SIN	DESCRIPTION
58-8	58-8 Professional Audio/Video Assessment Design and Integration
58-7	58-7 Ancillary Supplies and/or Services

2. Maximum Order

SIN 58-8 Maximum Order of \$500,000
SIN 58-7 Maximum Order of \$250,000

- 3. Maximum Order:** None
- 4. Geographic Coverage:** Domestic, 50 States, DC, Puerto Rico, US Territories
- 5. Point of Production:** Cincinnati, OH 45202
- 6. Discount from List Prices:** GSA net prices are shown on the GSA spreadsheet (provided upon request). Negotiated discounts have been deducted and the IFF has been included
- 7. Quantity Discount (s):** None
- 8. Prompt Payment Terms:** Net 30 Days
- 9. Government Purchase Card:** Government purchase cards are accepted at or below the micro-purchase threshold. Government purchase cards are ALSO accepted above the micro purchase threshold.
- 10. Foreign Items:** Not Applicable
- 11. Time of Delivery:** 7-14 DAYS ARO

12. **Expedited Delivery:** Consult with the Contractor
13. **Overnight and 2-Day Delivery:** Consult with the Contractor
14. **Urgent Requirements:** Consult with the Contractor
15. **FOB Point:** Not Applicable at this time
16. **Ordering Address:** Same as Contractor's Address
17. **Ordering Procedures:** For supplies and services, the ordering procedures information Blanket Purchase Orders (BPA) are found in Federal Acquisition Regulation (FAR)8-405-3
18. **Payment Address:** Same as Contractor's Address
19. **Warranty Provision:** Manufacturer standard commercial warranty applies. Customers should contact the contractor for a copy of the warranty.
20. **Export Packing Charges:** Not Applicable
21. **Terms and Conditions of Government Purchase Card Acceptance:** Accepted at, below, and above the micro-purchase level
22. **Terms and Conditions of Rental, Maintenance, and Repair (if applicable):** Not Applicable
23. **Terms and Conditions of Installation:** Not Applicable
24. **Terms and Conditions of Repair Parts Indicating Date of Parts Price List and Any Discounts from List Prices:** Not Applicable
25. **Terms and Conditions for Any Other Services:** Not Applicable
26. **List of Services and Distribution Points:** Not Applicable
27. **List of Participating Dealers:** Quantum Technologies Inc.
28. **Preventative Maintenance:** Consult with Contractor
29. **Special Attributes such as environmental attributes:** Not Applicable
30. **Section 508 Compliance for EIT:** Not Applicable
31. **DUNS Number:** 07-9474960
32. **Notification Regarding Registration in SAM Database:** Contractor is registered in SAM

Liona Enterprises, Inc. Pricing Information

As pricing is based upon a commercial pricelist, Liona Enterprises, Inc. understands that clause 552.216.-70 Economic Price Adjustment – FSS Multiple Award Schedule Contracts shall apply.

LABOR/SERVICE DESCRIPTION	GSA RATE w/IFF
System Integration Engineer Level 2	\$ 74.81
System Consultant	\$ 117.88
Design Engineer Level 2	\$ 74.81
Project Manager Level 3	\$ 74.81
Cabling and Installation Service	\$ 62.72
System Programmer Level 3	\$ 74.81

Description of Labor/Service Categories

System Integration Engineer Level 2

Education: B.S. Degree with major technical courses. Must have some knowledge of electronics, IT, audio/video technology and basics of video conferencing system. Three(3) years of experience in related field.

Functional Responsibility: Designs technical solutions, engineering designs and accurate cost estimate to meet client requirements. Researches solutions and product alternatives, and also coordinates with field engineer and client to ensure technical service requirements are accurate.

System Consultant

Education: B.S. degree in audio, video and control systems discipline or science discipline.
Ten

(10) years of experience in related field and professional engineering experience is required.

Functional Responsibility: Works under general supervision in field of audio/video systems design and deployment. Uses computer technology and tools, performs abstract or concept studies and analyses of engineering problems to effect custom solutions. Possesses thorough needs of an organization.

Design Engineer Level 2

(5) years of experience in related field and professional engineering experience is required.

Functional Responsibility: Works under general supervision in field of audio/video systems design and deployment. Uses computer technology and tools, performs abstract or concept knowledge of principles and practices involved in the audio/video system implementation.

Project Manager

Education: B.S. degree in a primary Mechanical or Electrical Engineering Discipline, Science or related discipline. Five (5) years of experience required in an audio, video or related function.

Functional Responsibility: Completes responsibility of system integration and system reporting. Ensures staff conformance with task order schedules, budgeted costs, and deliverables. Works and interacts with all departments such as engineers, programmers, designers, and on-site employees.

Cabling and Installation Service

Education: Minimum a 2-year Associate Degree with major technical courses. Two (2) years of experience in related field.

Functional Responsibility: Performs standardized or prescribed assignments involving documentation of systems and a sequence of related operations. Follows standard work

methods or explicit instructions; technical adequacy of routine work is reviewed on completion;

non-routine work may also be reviewed in progress. Assembles or constructs equipment and parts; prepares specimens; services, repairs, and operates equipments. Installs equipments as required by specific directives in the functional areas assigned.

System Programmer Level 3

Education: B.S. Degree in control systems discipline. Three (3) years of experience in related field.

Functional Responsibility: Provides control system design and programming for AMX and Crestron. Possesses experience in audiovisual systems design.