



NCPA Contract Vehicle #01-97 Capabilities Statement

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

Why are contracts trending in the public sector? According to a recent study, state, local, and education (SLED) procurement spending is more than 3X larger than the amount spent by the Federal market. That's more than \$1.5 Trillion in total annual spending.

- 85%+ of all Public Sector business goes through some sort of contract vehicle.
- SLED Agencies can award a Reseller without putting it out to bid.
- Contracts minimize paperwork, and there is a lower chance the award will be contested.
- Contracts help level off the ups and downs of season business cycles.

Through the NCPA Contract Vehicle, Liona Enterprises offers:

- All vendor product lines available through SYNEX Corporation, including more than 30,000 technology products from over 500 of the world's leading manufacturers.
- IT Support and HelpDesk Maintenance and support services.
- Custom solution services including OEM enterprise integration, T1 OEM customization, engineering and branding, and post-sales support.
- SYNEX Corporation's SERVICESolv end-to-end focused technology services, including Pre-Sales Engineering, Delivery and Maintenance, Configuration, and Integrated Solutions.

Liona Enterprises has access to a Vendor Ecosystem of over 2,000 IT Manufacturers including:

- LG
- CISCO
- Panasonic
- Google
- Microsoft
- Samsung
- HP
- Lenovo
- Verizon
- Ruckus
- Symantec
- StarTech.com
- Cradlepoint
- Yuneec
- Polycom
- Barracuda
- Sharp
- Black Box



LIONA ENTERPRISES



ABOUT LIONA

Liona Enterprises is a full service Information Technology firm specializing in providing professional IT personnel and management consulting services to meet your technology and business needs. Liona has a nationwide presence with an office in San Diego to support customers on the West Coast, an office in Washington DC to support customers on the East Coast and the main office in Cincinnati Ohio.

Why Liona

Liona Enterprises is a professional IT services company dedicated to relentless execution and full accountability for our services. It is because of our focus on both the customer and our team, we can offer outstanding solutions-oriented service for our clients.

Key Differentiators

- Excellent CPAR and Past Performance Ratings
- Seasoned Management Team
- Certified Engineers and Project Managers on staff
- Collaborative business partnership with leading manufacturers

CERTIFICATIONS



WHO IS USING NCPA CONTRACTS?

- State Agencies.
- Cities, Counties, and any Local Government.
- School Districts (K-12, Charter, and Private K-12).
- Higher Education.
- Healthcare and other regulated organizations.
- Church/Religious.
- Non-profit Corporations.
- Private Sector.

- ✓ Architecture
- ✓ Construction
- ✓ Public Safety
- ✓ Transportation
- ✓ Healthcare
- ✓ Utilities
- ✓ Education

CODES

DUNS
079474960

CAGE
764F7

NAICS
541512, 517312, 541513, 541519, 541611,
541618, 811212, 811211