



OUR TECHNOLOGY  
SOLUTIONS  
YOUR BUSINESS  
SUCCESS

www.lionaenterprises.com

# LIONA ENTERPRISES

CAPABILITIES STATEMENT  
AUDIOVISUAL TECHNOLOGIES

## COMPANY OVERVIEW

Liona Enterprises is a full service Audiovisual Technology firm specializing in providing professional AV and IT consulting services, solutions, and products to meet your technology and business needs. Liona has a nationwide presence with headquarters in Cincinnati, Ohio.

## CORE COMPETENCIES

### AUDIO CONFERENCING

Audio Conferencing gives remote access to local meetings via phone for participants that are unable to attend. We provide analog and digital audio conferencing integration.

### VIDEO CONFERENCING

Video Conferencing provides collaboration for teams local and remote. We provide full system integration for codec- and software-based (including Microsoft Teams, Zoom, Google Meet, and other platforms) video conferencing for both Secure and Non-secure facilities.

### PRESENTATION SYSTEMS

Whether you have a huddle room or large auditorium, we implement systems that are scalable, simple-to-use, and meet the demand of the everyday use, no matter the size. These systems include traditional audio/video distribution, audio/video-over-IP, and streaming solutions to single displays and video walls alike.

### BROADCAST & PRODUCTION SYSTEMS

In-house production specialists provide onsite live production support and post-production editing to provide professional published content. These subject matter experts know what it takes to publish good content, while increasing online views. From cabling and equipment specifications to seasoned Producers and Directors, we can provide an end-to-end solution to your content and broadcast needs.

### DIGITAL SIGNAGE

Digital Signage provides impactful media to engage your customers, both internal and external. We provide both on-premise and cloud digital signage solutions to meet the demand of your facility.

### AUDIOVISUAL SYSTEM DESIGN & CONSULTATION

Our team of industry professionals can provide full system design and specifications for systems of all sizes. Additionally, we can provide overall audiovisual consultation for businesses in the beginning phases of their technology journey.

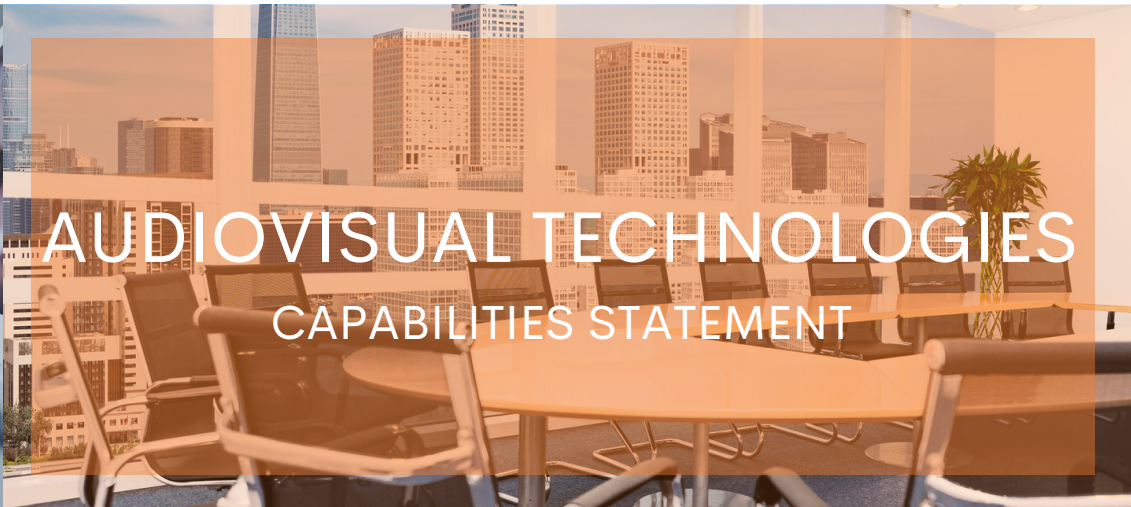
### AUDIOVISUAL SYSTEM INSTALLATION

With a team of certified field technicians and engineers, we provide full system installation and configuration for all audiovisual technologies. Our dedicated project management team will provide coordination throughout the phases of the project.

### AUDIOVISUAL SYSTEM MAINTENANCE AND SUPPORT

With a dedicated service team, we provide Day 1 and Day 2 support, including preventative maintenance, on-demand service, and ongoing system support. Our Help Desk will provide immediate response to all of your service needs, including emergency service.





# AUDIOVISUAL TECHNOLOGIES CAPABILITIES STATEMENT

## OUR VISION

Ninety percent of communication is non-verbal in nature, accounting for practically everything that isn't words used in a conversation. Eye contact, gestures, inflection, dress and proximity all play important yet subtle roles in determining our understanding of a person's meaning.

Liona Enterprises Video Collaboration solutions include audio conferencing and audio reinforcement, video interfacing, HD video-conference, video-switching and routing, video walls, network video solutions, and VTC upgrades, giving users the ability to share multiple pieces of content during a conferencing session.

## Key Differentiators

- Excellent CPARS and Past Performance ratings
- Accomplished, diverse management team
- Certified Engineers and Project Managers on staff
- One-stop shop, collaborating with partners who broaden our base of experience so we can better serve our clients
- Accepts Government Purchase Cards (GPC)
- Developing and maintaining stable and secure audiovisual and teleconferencing solutions that yield maximum returns on clients' investments
- Vendor-agnostic solutions mindset
- Mission support through organizational excellence
- Fixed costs with no hidden fees that stay within budget
- ISO 9000:2015 Certified (2023)

## OUR BUSINESS PARTNERSHIP

Our direct relationships with equipment manufacturers allows quick access to their service department and escalation teams. In addition, our vendor partnerships allows expedited service, repair and replacement parts. Liona Enterprises has experience working with government agencies and can expertly design systems using solutions from the **Approved Product List (APL)** that are compliant with the **Trade Agreement Act (TAA)** and follow all Security **Technical Implementation Guides (STIGS)**. Some of our partners are:



## NAICS:

- 541512 Computer Systems Design Services
- 517312 Wireless Telecommunications Carriers (except Satellite)
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541611 Administrative Management & General Management Consulting Services
- 541618 Other Management Consulting Services
- 811212 Computer & Office Machine Repair & Maintenance
- 811211 Consumer Electronics Repair & Maintenance

